

Technical Sales Support Specialist

Contact: Human Resources

Apply online at www.parkindustries.com

Are you looking for a rockin' job that allows you to develop new skills, advance within the company, and honestly love coming in to work each day? At Park Industries, we blend the stability and culture of a family-owned company with the vitality and innovation of a modern, progressive growth company. As an industry leading manufacturer and one of Central MN's premiere employers, we ask you to apply if leading is in your DNA.

- Manage and further develop the machine demonstration process resulting in a World Class customer experience.
- Complete shop layout drawings and 3D simulations for existing and proposed projects
- Complete Return on Investment and Cost of Ownership analysis's
- Complete time studies and cycles times for proposed projects
- Complete and/or lead webinars (or something similar) with customers during the selling process.
- Provides backup support to the outside and sales support teams
- Sales ride alongs, DSE and trade show events
- Provides back up support to Product Development

QUALIFICATIONS:

- Bachelor's Degree or Associates Degree or equivalent work experience.
- 5 + years of Engineering, Sales and/or Manufacturing, CAD/CAM (ideally Alphacam) programming, continuous shop flow experience in the stone industry preferred although not mandatory.
- Ability to travel up to 25% of the time
- Experience in collaborating on projects involving sales, engineering and manufacturing.
- Strong mathematical skills
- Strong customer relations skills to help support the selling process.
- Stone industry experience preferred
- Knowledge and experience with Microsoft Suite (Word ,Excel, Outlook and PowerPoint)
- Strong CAD/CAM (ideally Alphacam) experience
- Understanding ROI and Cost of Ownership calculators
- Machine toolbars and programming

Benefits:

- Park Industries pays competitive wages and provides a generous employee benefit package. Benefits include medical, dental and vision, life insurance, paid vacation and holidays, short-term & long-term disability, and 401k.

Job Location:

- St. Cloud, MN, USA

Position Type

- Full-Time