

Winter Issue 2017

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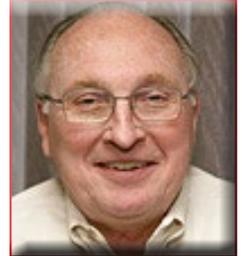
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Did You Know?

Letter From Les

Hello and Happy New Year to CMMA members and friends. This January marks CMMA's 9th birthday, acknowledging the close of another year of effectiveness, new initiatives and noteworthy accomplishments. We've been a crucible for progress, an entity in which concentrated forces interact to create change and development. Our output last year delivered measurable return on investment for CMMA partners and stakeholders.



We have grown to 161 members. CMMA continues to reflect a healthy mix of new and sustaining members and a strong cross section of manufacturers, suppliers and service industries.

CMMA celebrated Park Industries as the 2016 CMMA Manufacturer of the Year. Congratulations and thank you for your membership and support. We're proud that North America's largest manufacturer of stoneworking equipment calls St. Cloud home.

CMMA has continued to support college scholarships, high school robotics, STEM education, student field trips, Tour of Manufacturing and more. We are also helping to develop and advance youth apprenticeship programs across our region. We've been partnering with schools, manufacturers and elected officials to assist in making these opportunities as easy and direct as possible.

The CMMA Board of Directors recently completed an annual strategic planning session to ensure that our organization is focused on outcomes, financially strong and moving forward. The group reviewed progress on three core strategies: Educating Members, Workforce Preparation, and Legislative Affairs. The CMMA Foundation is making an impact as a worthy philanthropic opportunity for our members and supporters. CMMA would like to thank Board and committee members for contributions of time, talent and resources. We appreciate our guest speakers, sponsors and work partners. Progress is not achieved alone; we celebrate and appreciate the commitment and determination that is invested by so many great companies and individuals to achieve our mission, vision and goals. Together we are stronger, together we all win. Consider inviting your legislators on a tour of your facility - a forum for them to experience modern manufacturing at its best. A visit can be a meaningful exchange of wants, needs and opportunities that are important to us all. Remember to post your jobs on the CMMA website and to complete your on line meeting evaluations. Your feedback is important.

Thanks also to our great administrative support team. CMMA would be a far less dynamic and functional organization without the professional expertise that Sandy and Steph consistently deliver. They help to make CMMA shine.

CMMA. Coming together, working together and succeeding together. See you at the next meeting - bring a friend! Wishing the best for you in 2017.

Les Engel, CMMA President

Upcoming Events

January 26

CMMA General Meeting

St. Cloud

Topic: Benefits of Automation

Tour: Central McGowan

[Click here](#) for more information

February 3 & 4

VEX State Championship

Volunteers Needed - See page 4

February 23

CMMA General Meeting

St. Cloud

Topic: Lean Manufacturing at Electrolux

Tour: Electrolux

[Click here](#) to register for this event

Featured Member: Chappell Central, Inc.



Chappell Central, Incorporated, began as Chappell Duct Company, and was founded in 1939 by Cecil Chappell. Cecil was a visionary, and developed a particular expertise in the HVAC industry and was consulted nationwide as the industry expanded into forced air systems. Cecil was also a craftsman and always said, by providing the best products from the best materials, and standing behind them, a faithful customer base could be developed.

Over CCI's 78 year history it has had several subsidiary locations throughout the United States, but the main office location has always been Willmar, Minnesota. As the original name indicates, the initial focus was on the fabrication of ductwork and associated HVAC components. Although there were many changes over the course of the first fifty years, the focus remained on the fabrication of ductwork. Packaged duct systems were sold throughout the continental United States. In 1987 the owners of Chappell Duct Company purchased a local company, Central Sheet Metal, and became Chappell Central, Inc. (CCI). That acquisition brought along with it two lines of HVAC equipment, and opened up opportunities to expand into the installation and service of all types of HVAC equipment. At the same time, CCI began expanding into sheet metal fabrication of component parts for industries outside that of heating and ventilating. These new components required expanding expertise into all types of material and methods of fabricating and welding.

As the manufacturing division grew, it required significant capital investment for state-of-the-art machines to satisfy the increasing demand by CCI's growing customer base. By 2007 the existing facility that housed all five company divisions, was busting at the seams. This necessitated the purchase of another building in Willmar solely dedicated to manufacturing. Further expansion was necessary in 2014 to accommodate larger projects that required increased ceiling height and larger crane capacities. The new addition also allowed for the purchase of three new HAAS machining centers to expand CCI's machining capabilities. Plans are on the table for another building expansion in 2017/18.

Market diversity has allowed CCI to weather economic storms that affect varying sectors of the industry. In recent years the downturn in agriculture has been replaced by commercial and industrial opportunities. These opportunities have expanded their customer base, and recent expansions have positioned CCI to be ready for the eventual return of the agricultural economy.

Today CCI manufactures components and weldments that become part of the machines sold throughout the world. While the HVAC component of CCI continues to be its largest revenue source, the manufacturing division continues to grow.

CCI's 75 full-time employees are dedicated to providing the best products from the best materials, and standing behind them. It's worked for soon to be 80 years, and they expect that it will for another 80.

For more information go to www.chappellcentral.com



Article and photos submitted by Chappell Central

Welcome New Members!

Associated Finishing, Inc.

Carlson Engineered Composites

Board Bio

Kelly Hansen

Where do you work, what do you do? I am the Director of HR at Park Industries in St. Cloud, MN.

What was your first job? I began delivering newspapers at age 8.



Hometown: Eveleth, MN

Family: Husband, James, 3 beautiful children: Garrison (10), Kassie (9), and JJ (4)

Pets: Ruger, 10 month old yellow lab

Do you have a favorite book or author? Not really, I love reading to my kids. James Patterson has some great family stories! For personal reading, I am enjoying reading 5 Love Languages for Children by Gary Chapman

Favorite movie? I don't have one, I love all different types of movies.

Favorite food? Sushi, salmon, ahi tuna, scallops... and anything sweet!

Do you have any hobbies, play any sports or favorite games? I love to work out, run, swim, fish, boat, and pretty much anything outdoors.

Comment on your involvement in CMMA: I am excited to be on the Board for CMMA and want to continue to grow the participation and interest around the Tour of Manufacturing.

What would CMMA members be surprised to learn about you? I have a passion for promoting careers in manufacturing and want to break down the misperceptions of what the manufacturing industry has to offer for careers.

CMMA Grants Awarded

The CMMA Education Sponsorship Program encourages K-12 institutions in the CMMA service region to submit a grant application for a project/activity related to manufacturing and/or STEM. Three applications recently qualified for funding of \$1,000 each (funds disbursed by CMMA Foundation): SCTCC in support of the VEX State Competition; Tech High School towards the purchase of a plasma table, and Sauk Centre High School for upgrades to existing welding equipment.

Your membership dollars and volunteers efforts really DO make a difference! Encourage your local high school to submit an Application. The form can be found at www.CMMAworks.org or contact the CMMA office.

CMMA Membership Drive Announced

From now until June 30, 2017, current CMMA members will earn a \$20 gas card simply by bringing a prospective **manufacturing** member to a CMMA breakfast meeting. Further, whoever recruits the most members during this same time period will receive a \$100 gift card. (ALL new members help qualify for the \$100 gift card, not limited to manufacturers.) Join the fun of a friendly competition and make CMMA stronger in the process!

Take a moment to consider – WHO do you know that could benefit from CMMA? Be it networking opportunities; relevant guest speakers; manufacturing tours; legislative advocacy; building relationships with K-12 schools; exposing educators, parents, and youth to careers in manufacturing; workers compensation savings; and more ... CMMA has a lot to offer! Take the time to share CMMA with someone new. And remember, your guest can attend (one time) free of charge.



A cost effective way to reach a broad manufacturing audience.

Promote your product or service to AMFA, CMMA, and TSMA for one annual fee.

To learn more, contact
Sandy Kashmark at 800-654-5773

midwest@runestone.net

Did You Know?

CMMA Board Welcomes Dean Kiffmeyer, Central McGowan
Kiffmeyer was newly elected to a two-year term on the board beginning January 1, 2017, along with the following incumbent board members: Scott Doeden, Les Engel, Kelly Hansen, Kurt Helgeson, Bonnie Supan, and Nick Weis. Thank you for your commitment to CMMA!

CMMA is pleased to report the launch of a new **Youth Apprenticeship program** in the region involving Louis Industries and Paynesville High School. Work continues with regard to development of a “tool kit” intended to streamline the procedure.

SCTCC will host the **State VEX Competition** at River's Edge Convention Center on February 3&4. Click on the link to volunteer for an experience you won't soon forget!
<http://signup.com/go/BDMxgA>

CMMA Foundation, a 501(c)3 nonprofit, continues to encourage donations from businesses (or individuals) interested in encouraging folks to consider careers in manufacturing. The Foundation awarded its first grant in December: \$1,000 in support of the aforementioned State VEX Competition.

Steve Leen. BerganKDV, was elected 2017 **Secretary of Midwest Manufacturers' Association**. MMA is the “central office” serving three sister-associations: CMMA, AMFA and TSMA. Les Engel, Engel Metallurgical, and Nick Weis, Custom Caseworks, will serve as Directors on the MMA Board this year.

CMMA members can access the **CieloChoice Health Exchange** offered by Meadowbrook Insurance Group. Try before you buy! Preview the major medical plans offered in your area without establishing an employer account. www.midwest-healthexchange.com.

The **Trifac Workers Compensation** self-insurance Fund is available exclusively to eligible members of CMMA and its two sister associations. Contact the CMMA office for details.

Bring a FREE guest!

CMMA members are encouraged to bring a prospective member to a CMMA breakfast meeting; your guest can attend (one time) free of charge!

Educators are FREE!

Invite a representative(s) from your local high to an upcoming CMMA meeting. Teachers, administrators, and students are encouraged to attend FREE of charge (includes a free breakfast). And – membership in CMMA is FREE to area high schools!

CMMA Represented at MN Mfg Summit

Over 220 manufacturers, educators, and business leaders from around the state gathered for a few hours of learning and networking at the 2016 Minnesota Manufacturers' Summit, held in Bloomington on October 26, 2016.

A panel presentation, “Enhance the Image of Your Manufacturing Company,” spotlighted three Minnesota manufacturers who have focused resources on improving their company brand and increasing visibility in the community – all in an effort to attract a qualified workforce. The insightful presentation featured UMC, Inc. (TSMA member), Dynamic Group, and CMMA's Kelly Hansen (pictured), Director of HR at Park Industries.



CMMA FOUNDATION

Managed by CommunityGiving

FOUNDING MEMBERS

Cedar Lake Engineering	Park Industries
Falcon National Bank	Pellco Machine, Inc.
Glenn Metalcraft, Inc.	St. Cloud Window
Louis Industries, Inc.	Starrett Tru-Stone Technologies
Marco	

Did you know...

- CMMA Foundation was established to help fund workforce development activities.
- Donations are treated as Charitable Contributions by the IRS (full tax advantage)
- Donations of any amount are encouraged
- Donations accepted from a company and/or individual

Are you ready to learn more?

800.654.5773 or midwest@runestone.net

Manufacturing Matters is edited and published by Midwest Manufacturers' Association, PO Box 150, Elbow Lake, MN 56531. Office hours are 8:30 AM to 5:00 PM Monday through Friday. 800-654-5773 info@CMMA-works.org