

## Spring Issue 2016

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### Upcoming Events

**April 28**

**CMMA Breakfast Meeting**

Princeton Golf Course

**Discussion Topic:** Luke Greiner, MN DEED "Current and Future Workforce"

**Tour:** e-ride Industries

**May 26**

**CMMA Breakfast Meeting** - St. Michael

**Discussion Topic:** Energy Efficiency

**Tour:** Pellco Machine

**June 21**

**CMMA Golf Social** - see page 3 for details

**June 22: AMFA Golf Social**, Carlton

[Click Here](#) for more information

**July 20: TSMA Golf Social**, Alexandria

[Click Here](#) for more information

## Letter From Les

*Productivity is never an accident. It is always the result of a commitment to excellence, intelligent planning, and focused effort. -- Paul J. Meyer*



Spring greetings CMMA members and friends! The grass is starting to green, lilacs are budding and the robin's song can again be heard. CMMA is springing forward with focus on our critical work to educate our members, prepare our workforce and advocate with our legislators on matters that are important to manufacturing.

The CMMA Foundation Fund is now up and running, it's a smart and solid investment opportunity for our members. The Foundation is designed to increase our organization's capacity to provide meaningful support for workforce initiatives in the region. At present, the fund balance is \$5,500 and growing, with verbal commitments of \$17,000! Plan now to be a part of this new initiative.

CMMA membership continues to grow with 161 investors to date. We have a great cross section of manufacturers, suppliers, educators and other stakeholders. This solid mix helps to make our association strong.

CMMA's Government Affairs Committee encourages you to invite your elected officials to your shop. Educate them and let them know how you feel on matters that are important to your business. CMMA can make connections; give Sandy Kashmark a call at 800-654-5773.

The 4th annual CMMA Golf Social is scheduled on June 21st at Wapicada Golf Course. All proceeds from this terrific networking event are targeted toward youth programs and student scholarships. Thanks to our planning committee, it's sure to be a beautiful day spent with fine company for a great cause; join us!

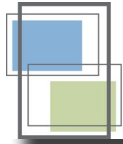
Remember to take full advantage of your investment in CMMA. Post your open positions on CMMA's website and tap the innovative training and development tools available to you. Please continue to complete the meeting survey; the CMMA board utilizes your feedback to develop meetings, events and resources that add value to your membership.

CMMA exists to benefit its members and, in the process, the community at large. It is the only organization that is completely focused on manufacturing in central Minnesota. One member said, "I love being involved with CMMA. No matter how much I do, I seem to get more back."

CMMA, Stronger Together and Moving Manufacturing Forward!

Les Engel, CMMA President

## Featured Member: St. Cloud Window



st. cloud window

St. Cloud Window, Inc. is a manufacturer of custom aluminum windows, serving both new construction and retro-fit commercial applications. The company operates primarily within the national market, with limited international sales each year in Canada, Mexico and Europe.

The St. Cloud Metal Window Company was founded in 1952 as a franchised fabricator and installer of aluminum storm windows and doors. Soon thereafter, the company was incorporated under the new name of St. Cloud Window in 1956 and launched several of its own proprietary window products. For a short time, the company dabbled in floor coverings and other allied products but eventually focused on its core business of furnishing and installing windows.

In the early years, the company maintained a storefront location on West Division Street in St. Cloud with manufacturing facilities located on Lincoln Avenue in East St. Cloud. The primary market at that time was installing storm windows over original wood windows in school buildings. When energy costs began to escalate and window technology began to improve, storm windows gave way to complete replacement. The company began doing more work for the Minneapolis and St. Paul Public Housing Authorities, as well as a fair amount of college and university work. As the scale of operations increased, the corporate offices and manufacturing departments were consolidated into a single location on South Fifth Street in Sauk Rapids. In 1997, the company moved into its current location at 390 Industrial Boulevard in Sauk Rapids.

St. Cloud Window's product focus is on high performance architectural windows, doors and curtain wall. Our product catalogue consists of double and single hung, horizontal rolling, fixed, and projecting windows. Doors consist of terrace doors which are available in single-leaf and double-leaf (French style) configurations, and sliding glass doors. All window and door products are supplemented with a complete line of interior trims, exterior panning, and hardware options. Internal venetian blinds are also available as an option on many models. Our curtain wall product is designed exclusively for high performance acoustic applications.

All products are available with finishes that are either anodized or painted and offered in virtually any color. St. Cloud Window product designs also allow dual finishes where the exterior finish is different than the interior finish and/or color. Our systems incorporate all commercially-available glass configurations and shapes.

The window and door industry is becoming more regulated as state and national agencies press for greater thermal performance, and local and state building codes prescribe progressively stricter standards for safety and performance. All SCW products are tested dynamically and certified for air infiltration, water penetration, structural performance, thermal transmittance, and acoustic performance. In addition, certain products are tested for regional

building codes such as hurricane impact and pressure cycling along coastal areas as well as blast resistance for anti-terrorism force protection in military, diplomatic and other federal facilities. Each product performs at the top of its certification classification.

We excel in two distinct niche markets. One niche is high performance acoustic products. We have windows at the Walt Disney Orchestra Hall (Los Angeles, CA), the Kennedy Center (Washington, DC), the Winspear Opera House (Dallas, TX) and the San Francisco Museum of Modern Art (San Francisco, CA) just to name a few of the better known venues.

Our second niche involves landmark windows that are historically accurate in both function and aesthetic, many of which require review and approval by the National Parks Service of the US Department of Interior and/or various state offices for historic preservation. Projects include the Renwick Gallery of the Smithsonian Institute (Washington, DC), the Foshay Tower/W Hotel (Minneapolis, MN), the Midtown Exchange (Minneapolis, MN), the John Marshall Hotel (Richmond, VA) and the Schmidt Brewery (St. Paul, MN)

All SCW products are custom-manufactured and we work closely with design architects, structural and civil engineers, and contractors to meet precise design and performance parameters of each project. As a supplement to our high performing products, we offer budget pricing for feasibility planning, preliminary drawing and design assistance, performance consultation and project design specifications. To insure proper execution, we also offer on-site factory field technicians to assist in assessing field conditions, installation training, real-time quality assurance and performance testing.

The company has been in continuous operation and owned by the same family -- currently five sisters who took the business over from their father in 1991. They are certified as a Small and Women Business Enterprise (S/WBE) with the Central Certification Program (CERT) of Hennepin County, Ramsey County and the City of St. Paul.

Please visit our website ([www.stcloudwindow.com](http://www.stcloudwindow.com)) for examples of projects, additional product information, specifications, and architectural details.

Submitted by St. Cloud Window



(L) Renwick Gallery of Smithsonian Institute, Washington DC

(R) Schmidt Brewery, St. Paul



# CMMA Golf Social

*4th Annual!*

**Tuesday, June 21**

**Wapicada Golf Course**

Sauk Rapids, MN

11 AM Registration & Lunch  
 Noon Shotgun Start  
 5:30 PM Dinner/Awards Ceremony

**\$100/person**

Includes golf, shared cart, prizes, lunch and dinner

**Hole Sponsorships Available - \$300**

Includes one FREE golf registration.

### Corporate Sponsors:

BerganKDV, Ltd.  
 Brenny Transportation  
 Pellco Machine, Inc.  
 Schlenner Wenner & Co.  
 W. Gohman Construction

*Thanks for your support!*

**CMMA Foundation Goal: \$20,000 by June 21!**

Proceeds from the Golf Social benefit scholarships and youth programs in central Minnesota.

# Custom Caseworks Named CMMA 2015 Manufacturer of the Year



Located in Sauk Rapids, Custom Caseworks is a technology-driven organization that employs more than 40 people in the production of custom manufactured flat panel engineered forest products

Custom Caseworks has been an active member of CMMA for over five years, consistently promoting the value and importance of the organization to others.

Custom Caseworks contributes a significant investment into strong leadership for CMMA by encouraging two of their staff (Nick Weis, Jared Powell) to serve as members of the CMMA board of directors.

They have hosted several plant tours for CMMA members, as well as tours for area youth, and kindly share organizational best practices with others.

CMMA is honored to recognize Custom Caseworks as the 2015 Manufacturer of the Year. We deeply appreciate your investment, engagement, leadership and enhancement. Thanks for your sustaining partnership with CMMA!



**2015 Manufacturer of the Year: Custom Caseworks**  
 (L to R) CMMA President, Les Engel, Custom Caseworks' Nick Weis, Jared Powell and Angela Mortezaee, CMMA Board Member, Randy Pelletier.

**Bring a guest to a  
 CMMA meeting  
 for FREE!**

## Board Bio

### CMMA Board Member Alan Husby

**Where do you work, what do you do?**

New Flyer of America, Inc. - Quality Assurance Manager

**What was your first job?**

At age 13, I went to live with my Great Aunt and Uncle in north central Minnesota to be a Farm Hand for the summer.

**Hometown:** Park Rapids, MN

**Family:** I'm married to my best friend and wife Abbey, plus we have four beautiful daughters!

**Pets:** Daisy is a Cocker Spaniel and Brutus is a small Cavalier/Bichon cross.

**Do you have a favorite book/author?** No particular favorites

**Favorite movie?** "Stripes" and the Star War series.

**Favorite food?**

Tacos, tacos, tacos, all types and kinds! Lasagna would be my second, but only my Mom's recipe.

**Do you have any hobbies, play any sports or favorite games?**

I love to hunt, fish, travel, and go camping with my family.

**Comment on your involvement in CMMA:**

I'm very excited to be a part of this fabulous group of professionals!

**What would CMMA members be surprised to learn about you?**

That I have successfully held about a dozen diverse career positions, including: Management, Director, Sales, Purchasing, Engineering, Quality, Education, Training, and self-employment.



**Record Attendance!** CMMA hosted it's most highly attended event EVER in February 2016, with 120 people attending the breakfast and tour at Park Industries.

## CMMA Funds K-12 Programs

The CMMA Education Sponsorship Program encourages K-12 institutions in the CMMA service region to submit grant applications for a project/activity related to manufacturing and/or STEM.

Four applications received funding in recent months. Albany High School is a veteran when it comes to FIRST robotics competition, having competed for five years. CMMA awarded \$750 to help their team of 25 continue participation. Two FIRST teams in their "freshman" year were awarded grants by CMMA. Sartell St. Stephen High School received \$750 and Milaca High School received \$1,000. St. Peter and Paul Elementary School in Richmond was awarded \$500 in support of their 5th grade team's trip to VEX IQ World Championships in Kentucky.

Your membership dollars and volunteers efforts really are making a difference! Feel free to encourage your local high school to submit an Education Sponsorship Application; call the office for details.

## Welcome New Members!

Amborn Group, LLC

Apollo High School

Ayars & Ayars, Inc.

CarCo Automotive, Inc.

Earth Science Associates

Granite Equity Partners

Marco

Milaca High School

Muv-All Trailer Company

NetVPro

Otsego Precision Machine

Packaging Plus

Source One Enterprises

## Did You Know?

**CMMA Meeting Evaluations** are now conducted online; thanks for the wonderful feedback each month!

**CMMA will host a booth** at the Granite Stakeholder Tradeshow on May 25. The goal is to promote the CMMA Foundation's vision to raise funds for manufacturing workforce training.

CMMA will host a booth at the **Central McGowan WELD Expo** on June 7-8. Stop by and say hello!

**AMFA Golf Social** – June 22 at Black Bear Golf Course, Carlton  
**TSMA Golf Social** – July 20 at Geneva Golf Club, Alexandria  
 CMMA members are welcome to attend; call the office for details.

**MMA Membership Directory** mailed to all members in in April

### Bring a FREE guest!

CMMA members are encouraged to bring a prospective member to a CMMA breakfast meeting; your guest can attend (one time) free of charge!

### Educators are FREE!

Invite a representative(s) from your local high to an upcoming CMMA meeting. Teachers, administrators, and students are encouraged to attend FREE of charge (includes a free breakfast). And – membership in CMMA is FREE to area high schools!

Post your **manufacturing-related job openings** on the CMMA website for FREE! Contact the CMMA office for details.

## Member News

CMMA member, **CWMF Corporation**, formerly known as Custom Welding and Metal Fabrication, has been selected as the 2016 St. Cloud Area Business Central Mark of Excellence: Family Owned Business of the Year. The company is owned by second generation family members, siblings Carmie, Travis and Brian Mick. [Read more...](#)

CMMA member **riteSCAN**, increases visibility and tracking for Mills Products. In today's increasingly competitive global market, warehouse automation is a key factor in staying ahead of the game for manufacturers and distributors. Warehouse automation streamlines processes, decreases time wasted, and reduces costs through improved inventory accuracy, reliability, and visibility. [Read more....](#)

## CMMA FOUNDATION

Managed by CommunityGiving

### FOUNDING MEMBERS

Cedar Lake Engineering  
 Falcon National Bank  
 Glenn Metalcraft, Inc.  
 Louis Industries, Inc.  
 Marco  
 Park Industries  
 Pellco Machine, Inc.  
 St. Cloud Window  
 Starrett Tru-Stone Technologies

### DONATIONS TO DATE:

**\$17,000!**

Help reach a goal of **\$20,000 by June 21** - to be celebrated at the CMMA Golf Social!

### Did you know...

The CMMA Foundation was established to help fund workforce development activities.

- Donations are treated as Charitable Contributions by the IRS (full tax advantage)
- Donations of any amount are encouraged
- Donations accepted from a company and/or individual

### Are you ready to learn more?

800.654.5773 or [midwest@runestone.net](mailto:midwest@runestone.net)

**CMMA**  
 Central Minnesota Manufacturers Association

 **midwest  
 manufacturing  
 CONNECTION**

A cost effective way to reach a broad manufacturing audience.

To learn more, contact  
 Sandy Kashmark at 800-654-5773 or  
[midwest@runestone.net](mailto:midwest@runestone.net)

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