

Manufacturing Matters

moving manufacturing forward.

Summer Issue 2015

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Do you have suggestions for speakers or topics you'd like presented? Please contact the office.

Letter From Les

"Quality is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution; it represents the wise choice of many alternatives". William A Foster

Warm greetings from CMMA, I hope this message finds you enjoying your favorite Minnesota summer activities.



Thank you to all the golfers, sponsors and committee members who made the 3nd Annual CMMA Golf Social a huge success. Ninety-four golfers and 27 sponsors raised \$8,923 to benefit CMMA's scholarship fund for students training in manufacturing careers. A portion of the funds will also be invested in continued support of high school robotics and STEM programs to inspire and develop our future workforce. The 2015 event delivered a sixty percent increase in funds raised over last year, a testament to "playing in partnership for a purpose." CMMA is made strong by active and supportive members and event sponsors; we are a pivotal and impactful organization! Some thoughts from event participants: "Organized. Fun event. Great opportunity to meet many members in a more casual, fun environment!" and "Good golf and money raised for a good cause." Well done one and all!

By now, many readers will have heard about the CMMA Foundation established earlier this year. The Central Minnesota Manufacturers Association Foundation was established to provide a means for CMMA members and friends to make CHARITABLE contributions in support of workforce development efforts in the region. Your company is encouraged to make a tax deductible donation to the new CMMA Foundation; please know that donations of any amount are welcome and appreciated. The CMMA Foundation is managed by CommunityGiving (formerly Central MN Community Foundation). Call the office to learn more.

CMMA's summer social is scheduled on Thursday, August 6 at Millner Heritage Winery in Kimball. This is a casual gathering of friends and colleagues - with lots of time for networking! The fun begins at 4 p.m. I hope to see you there; bring a guest!

CMMA will resume a regular breakfast meeting schedule in September; wishing you a safe and productive summer.

Les Engel CMMA President

Featured Member: All Pro Powder Coating



All Pro Powder Coating was established in 2003 by Michele and Al Haus and has become a one stop shop for all your finishing needs. It was opened to fill the need

for an environmentally friendly, durable finish of the future for manufacturers, hobbyists, builders or anyone looking to restore an item back to a factory finish. With the integrity that powder coating has to offer as a finishing option, word of mouth spread fast and All Pro began provoding services to local manufactures and hobbyist throughout central Minnesota.

In the beginning, All Pro serviced the area with a single powder coating line with a 7'x 8'x 24' cure oven. There were few projects All Pro couldn't take on, from small brackets for barn fans to large stock car chassis and trailers. In 2007 All Pro recognized the need to provide sandblasting, a service that removes rust and sharp edges and years of paint, oil and dirt to produce a clean surface. A separate facility was built onsite to accomodate sandblasting.

All Pro continued to service customers for the next year only to expand again in 2008 with the purchase of equipment for a second powder coating line. This necessitated leasing a second building and temporarily running at two locations to await expansion of the original facility, which was doubled in size to accommodate the second line. The second line was up and running in the expanded facility in 2009. "Times became tough, but by increasing our customer base and continuing to grow our presence in the world of customized bike and car projects, All Pro was able to thrive," said Michele Haus.

Recent additions include a freshly paved parking lot in the fall of 2014 and the addition of a modified second shift as of June 2015.

All Pro is set apart by the company's desire for the fastest and most efficient turnaround in the area while maintaining a high quality durable finish. They are a certified Women-Owned and Small-Business by the Central Certification Program (CERT). Their clientele includes manufacturers of national retailer's store fixtures, machine shop parts, manufacturers of ag implement and heavy equipment, signage, antique restoration, lawn furniture, BMX customization, mortuary parts such as metal urns or metal mausoleums, commercial and residential fence and railing, tactical equipment, along with customizing car and motorcycle parts for professionals and enthusiasts alike. Their capabilities include aluminum, steel, stainless steel, brass, and copper.

What is powder coating and why should you consider it? Powder coating is a resin based dry finishing process that is both protective and decorative. The fine, powder-like substance is applied onto metal surfaces and is available in an almost limitless variety of textures and colors (color matching is available). The part is then cured in an oven. Once a fully cured part has cooled, it is ready for delivery to the customer. This finish resists cracking and peeling and is extremely abrasion, corrosion, and chemical resistant (far exceeding conventional painting). An additional advantage is the

fact that this process is environmentally friendly since no VOC's are emitted.

All Pro's sandblasting and powder coating bring a standard of high quality finishing to common grade industrial parts as well has show-class automotive parts. All Pro invites you to stop by their facility in Waite Park or visit their website at www.allpropowdercoating.com. More examples of their work can be seen on Facebook; don't forget to "like" them when you are there.











Welcome New Members!

Bayer Built Woodworks, Inc.

Becker High School

Bridge - World Language Center, Inc.

Carlson & Stewart Refrigeration

Continenal Press, Inc.

Manufacturing Network Inc.

Northland Capital Financial Services

CMMA Golf Social Supports Manufacturing Scholarships and Robotics Teams

High school robotics teams (such as VEX and FIRST) and post-secondary students focused on manufacturing careers will benefit from a successful event staged by CMMA on June 16, 2015. Held at Eagle Trace Golf Center in Clearwater, MN, the third annual CMMA Golf Social raised nearly \$9,000 – a significant increase from last year!

Again this year, the rain held off until late afternoon, so most of the event's 100 attendees managed to stay dry. Team scores ranged from a low of 55 to a high of 75 on a 70-Par course. The tournament featured a number of sponsored events, including an "oversized golf" contest that netted a "CMMA Best Sponsor Award" for Greater St. Cloud Economic Development Corporation. The Fishing Contest hosted by Douglas Finishing provided a unique twist to the day.

Members of the first place team received a cash prize: Clint Dammon and Andrew Larson (Aetrotek), Stan Voas (Electrolux) and Curt Sauer (Granite Tops). Team Schlenner Wenner won the random team prize. ALL of the cash prize money was immediately donated back to CMMA; thank you for your generosity!

Team photos and action shots from the CMMA Golf Social are available online. Visit Central Minnesota Manufacturing Association on Facebook and "like us" while you are there.

CMMA would like to gratefully acknowledge those who volunteered their time to serve on the Golf Social Planning Committee: Clint Nelson, Chair (Lawing Financial), Bonnie Supan (Brenny Transportation), Steve Leen (KDV), Jason Iverson (Falcon National Bank), Tim Ellness (W. Gohman Construction), Clint Dammann (Aerotek), and Nathan Brown (Spartan Staffing). Contact the office if you'd like to be involved in planning the 2016 event!

Last but not least, thank you for the overwhelming response to our request for event sponsors. We appreciate you so much!



Volunteer Bio



Name: Clint N. Nelson

Where do you work, what do you do? I am a Financial Advisor with Lawing Financial & Qualified Plan Advisors specializing in individual financial planning and 401k plans

What was your first job? Dishwasher at Timothy's Riverwood Conference Center

Hometown: Monticello, MN

Family: I am married. My wife Amanda and I will be welcoming our first child in October, Paisley Lynn.

Pets: We have 1 cat, Meow Meow (my wife picked the name), 2 Black Labs, Rose and Rem, and a Cavalier-King Charles-Spaniel named Rascal or as my wife likes to call him, Baby Cakes.

Do you have a favorite book or author? In the Garden of Beasts by Erik Larson or The Cross and the Switchblade by David Wilkerson

Favorite movie? Sandlot

Favorite food? This is simply an unfair question. There are too many awesome foods to choose, Italian, Mexican, Steak...

Do you have any hobbies, play any sports or favorite games? I was fortunate to be able to play baseball during my college years at Bethel University and grew up playing all kinds of sports. I am a huge Twins fans and enjoy watching the Wild, Vikings, and Timberwolves. Since meeting my wife, she has shared her love of the outdoors and we now fish and hunt together as much as possible.

Comment on your involvement in CMMA: I have been a member since 2011 and have enjoyed the meetings and tours each month. Three years ago I asked the board permission to launch the Golf outing we have each June. They were gracious enough to accept my proposal and since 2013 I have had a blast working with the committee members to put on a dynamic event. It has been very rewarding to see the growth the Golf outing has experienced each year.

What would CMMA members be surprised to learn about you? I have one middle finger shorter than the other because the knuckle is plastic.

Like Us on Facebook

New CMMA Foundation Seeks Donations

Managed by CommunityGiving (formerly Central MN Community Foundation)

Earlier this year, the CMMA Foundation was established to provide a means for CMMA members and friends to make CHARITABLE contributions in support of workforce development efforts in the region. For those familiar with IRS technical terms, the new Foundation is a 501(C)3 nonprofit organization. (CMMA itself is a 501(C)6 nonprofit, meaning contributions can be itemized as a business expense, but not as a charitable donation.)

The CMMA Foundation will make grants to provide educational opportunities for students of all ages to learn about manufacturing and become interested in manufacturing careers. As you are likely aware, CMMA has been awarding grants of this nature since CMMA was formed in 2008. To date, CMMA has awarded an astounding \$41,000 in grants and an additional \$26,000 in scholarships! Thank you, CMMA members, for making this possible.

And yet, there's more to be done. K-12 schools in the region could benefit from additional financial support for everything from equipment, tooling, and material purchases to robotics team support to local manufacturing field trips. The tide seems to be turning with regard to student/teacher/parent understanding of the high tech, high wage careers available in manufacturing today – but it's turning slowly.

Would you like to help CMMA have a stronger impact? If the answer is "yes" – you are encouraged to make a tax deductible donation to the new CMMA Foundation. Donations of any amount are welcome and appreciated. All donations will be acknowledged with a receipt for tax reporting purposes. Contact the CMMA office (800.654.5773) with any questions you may have, or to inquire about the procedure for making a donation.



CMMA Awards Grants to K-12 Programs

The CMMA Education Sponsorship Program encourages grant applications from K-12 institutions in the CMMA service region involved with a project/activity related to manufacturing and/or STEM.

Three such applications received funding approval in recent months. \$385 was awarded to Wright Technical Center to promote their apprenticeship program. Foley High School received \$500 to help with the purchase of a CNC router. The Becker High School FIRST program was awarded \$1,000.

Your membership dollars and volunteers efforts are making a difference! Feel free to encourage your local high school to submit an Education Sponsorship Application; call the office for details.

Did You Know?

CMMA is considering a Website Update

Have you checked out www.CMMAworks.org lately? Send us your comments on what you like and don't like.

MMA Membership Directory - free to members

Additional copies of the 2015 Membership Directory - with contact information for 450+ companies in four associations - are free. Contact the office.

Educators are FREE!

Invite a representative(s) from your local high to an upcoming CMMA meeting. Teachers, administrators, and students are encouraged to attend FREE of charge (includes a free breakfast). And – membership in CMMA is FREE to area high schools!

Job Openings Posted Free of Charge

Post your manufacturing-related job openings on the CMMA website for FREE! Contact the CMMA office for details.



<u>Manufacturing Matters</u> is edited and published at the Midwest Manufacturers' Association office, PO Box 150, Elbow Lake, MN 56531. Toll free: 800-654-5773. Email: stephd@runestone.net. Office hours are 8:30 AM to 5:00 PM Monday through Friday. However, messages can be left on the answering machine at any time.