



## In This Issue

**Letter From Les**

**Featured Member**

**Did You Know?**

**Board Bio**

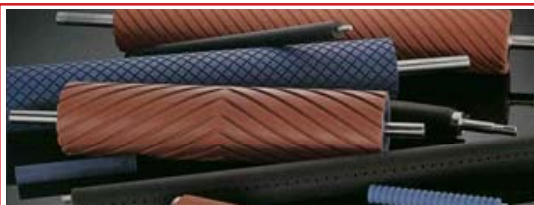
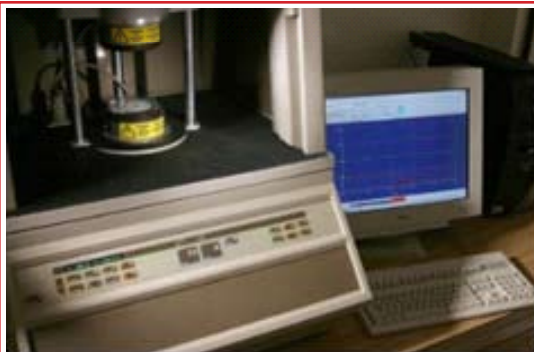
**Upcoming Events**

**Call For Nominations**

**Welcome New  
Members!**

**Insight Insurance**

**Don Farleo Advertising &  
Design Co., Inc.**



## Letter From Les

Fall is officially upon us and with it this year comes the first statewide Tour of Manufacturing. Be sure to get out of the house on Saturday, October 29 to tour as many of these CMMA members as your schedule allows: Cold Spring Granite, Custom Caseworks, International Precision Machine (IPM), Midsota Manufacturing, Park Industries, Pellico Machine, RiteWay Manufacturing and Seitz Stainless. For a complete list of participants and tour times throughout Minnesota, visit [www.tourofmanufacturingmn.com](http://www.tourofmanufacturingmn.com). I'd like to extend a special "thank you" to CMMA board member Wayne Anderson for playing a big part in making these tours available. He was instrumental in developing the original 2009 tour held right here in Central Minnesota, and even in retirement, he's playing a large part in the planning of the statewide tour.



As 2011 winds down, statewide numbers show one of the bright spots in Minnesota's economy is manufacturing, where 7,100 jobs have been added over the past year. With jobs to be had in manufacturing, the big challenge now is finding the right worker with the right training and specialized skill set needed. Supporting our local schools and encouraging and mentoring our young people is so important. If you're interested in how you or your business can help, contact board members Wayne Anderson or Tim Zipoy of the CMMA Workforce Development Committee.

The end of the year also means our annual holiday party will soon be here. If you have suggestions for this year's event or are able to volunteer, please contact Lisa Koll or Nick Weis.

That's all for now, hope to see you on the tour!

## Featured Member: Industrial Molded Rubber



**INDUSTRIAL MOLDED  
RUBBER PRODUCTS**

Since 1970, Industrial Molded Rubber Products (IMR) has been producing high quality rubber coated rollers and molded mechanical goods. Located in Big Lake, MN, IMR serves companies regionally, nationally, and internationally. Our 33,000 sq ft facility was built in 2006 specifically for our rubber manufacturing process.

One of the largest roller manufacturers in the upper Midwest, IMR has the capability of very small rollers that fit in the palm of your hand to 36" diameter x 210" long and up to 5000 lbs. Our equipment allows us to CNC grind both crown or taper profiles, along with straight face rollers. IMR also has the ability to groove patterns which include serrations, herringbone, spiral, spreader, diamond, circumferential, chevron, and horizontal styles.

## Industrial Molded Rubber *Continued*

IMR is a molder of mechanical rubber goods. Our compression, transfer and injection molding press capabilities allow us to use the optimum processing method for your part. Press sizes range from 10 ton to 800 ton. Insert or rubber to metal molding is a specialty of IMR's.

With over 40 years of experience, IMR has developed a very extensive list of rubber compounds. We are consistently developing new materials to meet today's ever demanding environments. In-house inventory on NBR, EPDM, CR (Neoprene™), Natural rubber, SBR, CSM (Hypalon™), Urethane (ester or ether), FKM (Viton™), ECO, ACM, AEM, IIR and Silicone positions IMR to have quick access to a material that will exceed your application requirements.

All of IMR's processes are controlled by our ISO 9001:2008 certified quality system. This system insures IMR will provide the highest quality product on a repeated basis. It also emphasizes a continuous improvement approach to our products and processes.

Speed is another critical factor to consider in manufacturing environments today. IMR has 3, 5, and 10 day roller delivery options. Molding can be done in 4 to 6 weeks. Just let IMR know what your application will require.

Contact Information:  
20015 176th Street  
Big Lake, MN 55309  
763-262-3456  
763-262-3460 fax  
[sales@imr-inc.com](mailto:sales@imr-inc.com)

[www.imr-inc.com](http://www.imr-inc.com)



## Did You Know?

In response to member feedback regarding the significant amount of email generated by the Association office, a new procedure was implemented earlier this month. Weekly, all events and announcements related to any of the four affiliates of the MMA office are now briefly outlined in an email distribution labeled "Association Events and Updates." Links to the respective websites are included in the email to provide additional detail on any event that is of particular interest.

New this fall! CMMA now lets meeting participants register and pay for meetings 100% online. You will find the link located on the events page and in upcoming meeting announcements.

Join business and industry leaders from across Minnesota in a salute to the contributions of manufacturers! The eighth annual Minnesota Manufacturers Summit, brought to you by the Minnesota Manufacturers Coalition, will feature leaders from manufacturing, higher education, and government. Jay Timmons, president/CEO of the National Association of Manufacturers, is confirmed as a keynote speaker.

Nearly 50 companies throughout Minnesota have agreed to open their doors to the public for the first-ever statewide Tour of Manufacturing. Modeled after "Tour of Homes," Tour of Manufacturing is an opportunity for the general public to get a first-hand look at what goes on inside modern, high-tech manufacturing facilities. Manufacturers – it's not too late to get involved! Call the MMA office at 800-654- 5773 for information about how to participate in the state-wide Tour of Manufacturing. Help influence your future workforce! Visit [www.tourofmanufacturingmn.com](http://www.tourofmanufacturingmn.com) to learn more about this event as well as see who and where companies are participating.

[www.centralmnmanufacturing.com](http://www.centralmnmanufacturing.com)

# We Salute You!

MN Manufacturers Week • October 23-29th

North America's Largest Metal Forming,  
Fabricating, Welding and Finishing Event



FROM **START**  
TO **FINISH**

REGISTER  
TODAY!

[fabtechexpo.com](http://fabtechexpo.com)

November 14-17, 2011

McCormick Place | Chicago, IL

Follow us:

Co-Sponsors:

## Board Bio



**Name:** Tom Sellin

**Where do you work, what do you do?** King Solutions, Inc. VP Business Development.

What do I do there? Absolutely anything I can to make King successful; seriously. I believe that people in organizations need to wear lots of hats.

**What was your first job?** Material Handler, Fingerhut Manufacturing, Alexandria. This was a mail production plant. I spent 27 years there in various production and then management roles.

**Hometown:** Clarissa, MN

**Family:** Married, Wife Marilyn and I live in Alexandria. Two daughters, two son in laws, and 5 wonderful grandchildren ranging in age from 9 months to 13 years. They keep us young.

**Pets:** Boots our cat is 21+ years old. Yep, the grandkids keep him young too.

**Favorite author?** Not really. Someday I will write one and that will be my favorite.

**Favorite movie?** I like fast paced adventure movies that are deep in story.

**Favorite food?** Steak and potatoes.

**Hobbies, Sports or Favorite Games?** I like to golf and also play a lot of basketball when I can. My favorite hobby is entertaining with music.

**Comment on your involvement in CMMA:** My interest in manufacturing stems from the challenges and benefits I have seen in manufacturing in mid Minnesota over the last 35 years. The strength of the manufacturing environment is just so vital to the communities we live in.

**What would CMMA members be surprised to learn about you?** I am a very positive person who believes heavily in networking, collaboration and people team power. I believe that success relies heavily upon building trusting relationships and focus on common goals.

## Upcoming Events

### Thursday October 27, 2011

CMMA breakfast meeting will be held in St. Michael, MN with a presentation on MN SHARP featuring E.J. Ajax and Starrett Tru-Stone Technologies. Immediately following the meeting join us for a tour of Pellco Machine.

### Saturday October 29, 2011

State-Wide Tour of Manufacturing. Register your company today! Nearly 50 companies will be opening their doors on October 29th.

### Thursday November 17, 2011

CMMA breakfast meeting will be held in St. Cloud, MN featuring Granite City Gear Heads. Immediately following the meeting join us for a tour of McDowall Co.

### Thursday December 15, 2011

CMMA holiday social.

### December 15 - 16, 2011

10-Hour OSHA General Industry Course, featuring Scott Huberty, Loss Control Supervisor, Meadowbrook Insurance Group. The training will be held in St. Cloud, MN.

For full event listings and details, please visit the [Events page here](#). For questions or reservations contact LeeAnn Rostberg at [leeannr@runestone.net](mailto:leeannr@runestone.net).

Do you have suggestions for speakers or topics you'd like presented? Please contact Sandy Kashmark at [midwest@runestone.net](mailto:midwest@runestone.net).

## Call for Nominations CMMA Board of Director Election

CMMA is a member driven organization whose success is directly attributed to the involvement of volunteers in the region. Several key board members who have been active since the organization was founded in 2008 are now "phasing out" due to employment change, retirement, etc. Nominations are now open for the 2012 election. Six two-year terms that begin January 1st are up for election.

Please consider nominating yourself, one of your employees, or a fellow member to serve a two-year term on the CMMA board. The 12-member board meets on a monthly basis - typically on the 4th Friday of the month in Sauk Rapids. All owners/employees of a CMMA member in good standing are eligible to serve on the board, although previous involvement with the association is certainly encouraged. The nomination deadline is November 17, 2011. Call or email the CMMA office to make a nomination.